SOLE SOURCE JUSTIFICATION
DETERMINATION AND FINDINGS

Description: Westfield High School
Gymnasium Bleacher Repair and Refurbishing

Date: November 14, 2019

Department: Office of Facilities Management
Infrastructure & Environmental Engineering Section (IEE)

Vendor Number: 1000008697

Dollar Value: $33,100.00

Work Order #: not yet assigned

STATEMENT OF REQUIREMENT:
The main justification for this work is to insure safe operation for the worn interior bleacher infrastructure and prevent further damage to the gymnasium floor. Note: The gym floor is scheduled for a complete sand and refinishing project the summer of 2020. The current bleacher condition compromises the success of this scheduled project. The wheels on the bleachers are worn out and breaking down, the hardware is loose, the handrails are in need of repair for safety concerns. The manufacturer of the bleachers is Hussey seating. This work will bring both sets of main gymnasium bleachers up to specifications.

FINDINGS:
This bleacher repair work is required to provide safe and reliable operation and to prevent damage to the gymnasium wood flooring project after it has been refinished. This will provide many years of functional service for both refinished hardwood flooring and current bleacher systems. TJ Distributors, Inc. is the factory representative for Hussey bleachers. They provide factory parts and service on the bleachers and they are equipped to perform the work (see attached letter).

DETERMINATION:
It is recommended that a contract be issued to TJ Distributors, Inc. for the repair of Hussey bleachers at Westfield High School in the amount of $33,100.00. The proposal cost is in line with past projects with the same equipment and scope of work. It is determined that TJ Distributors Inc. is the factory certified contractor for all installation and repair work being performed for Hussey, Inc. for the Maryland and Virginia area.

APPROVED:

Program Manager: David M. Bennett

Date: 11/15/19

Director: Justin R. Moss

Date: 11/19/19

Assistant Superintendent: Jeffrey K. Platenberg

Date: 11/19/19
November 12, 2019

To Whom it may concern:

Hussey Seating Company is the world’s leading manufacturer of Spectator Seating and offers a complete line of both Telescopic and Fixed Seating. Our products are only sold through exclusive dealers. All Hussey dealers have exclusive territories and are responsible for all presale positioning, order procurement, installation and all aftermarket service. Hussey dealers must be financial fit, have creditable bonding and carry sufficient/ reputable insurance policies. All Hussey products must be installed and serviced by a Certified Hussey Installer. We (Hussey and the dealer) take all these requirements seriously. This goes for all new product as well as repair / renovation work.

T. J. Distributors is our exclusive dealer in the states of Maryland and Virginia. They have been a Hussey Seating dealer for several years and they take seriously the quality of work done in the territory they represent, as does Hussey Seating Company and therefore all certified installation companies in these states work under the direction of T. J. Distributors only.

T. J. Distributors is the sole provider of all Hussey Seating Company products including factory authorized replacement parts. Although many bleacher parts may appear to be interchangeable, Hussey Seating Company highly recommends for spectator safety and operational assurance that only Hussey factory parts be used on all Hussey renovation work. For products under warranty all repairs, service, upgrades or enhancements must be done by a Hussey Factory certified technician. This will provide you not only that the best mechanics will work on your products but having the factory parts, provide you the peace of mind that the general public is SAFE once the renovation is completed! Safety is our number one concern, and that is why we work so hard to provide the marketplace with certified installers and factory authorized parts.

The way you can be assured of this level of safety and satisfaction is to have T. J. Distributors do your work. Often, other companies will represent themselves as being “Hussey” certified, we suggest confirming this information prior to allowing anyone to service your products.

If I can be of any Service or answer any questions, please do not hesitate to contact me directly at 1-207-676-0470. Thank you in advance for this opportunity to serve you with Hussey products.

Best Regards
Mark Beaulieu
Dealer Service Manager

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Below is the proposal you had requested:

**Bleacher Renovations**

Scope of Work:
- Perform safety inspection, PM & minor repairs to 2 banks existing Hussey telescopic gym bleacher system; both sets are 25 rows high x approx. 90' wide
- Lubricate, adjust & align all bleacher framing, guides, rollers, etc as needed for proper equipment operation
- Inspect & repair non friction drive system including motor, limit switches, roller cages, chain linkage assemblies & all related components; adjust & repair for smooth trouble free operation
- Inspect & repair bleacher framing, including all welded & bolted connections
- Examine all folding aisle handrail assemblies; several existing rails were found to be damaged beyond repair and in need of replacement (NOTE: proposal includes replacement of up to 10 handrail assemblies using matching equipment from a bleacher removal project; equipment will match existing rails & is used / refurbished)
- Reinstall missing aisle steps which had been taken out of service due to damage
- Straighten, re-align & add steel stiffeners to (2) damaged frame posts; these were said to have become damaged due to a pc of loose athletic equipment caught between framing during operation
- Replacement of approx. 10 damaged row locks that were noted throughout structure
- Tighten all existing lower track row spacing converters; 90% of these were loose, several were missing entirely; all to be checked & restored to original condition
- Provide owner with follow up report detailing equipment condition and final list of all repairs made
- NOTE: this proposal is for minor maintenance and repair work as outlined above; any further repair needs found during inspection which are above & beyond routine maintenance (ex: motor replacement, welding repairs, etc) would be detailed and quoted separately
- Clean up and offsite disposal of all job related debris

**Frame Wheel Replacement**

Scope of Work:
- At time of walkthrough, it was noted that approx. 75% of the existing 4" dia frame wheels were deteriorating badly and causing damage to the gym floor
These wheels are a structural component of the gym bleacher system and must be in good condition in order to maintain the bleacher’s structural weight capacity, as well as prevent further damage to gym floor.

- In total there were (1,030) wheels per side (2,060 total wheels)
- Existing axle pin & retaining clips were found to be in good condition & to be re-used
- Proposal includes all needed materials, freight, labor and job related expense for complete turn key replacement of all 4” dia frame wheels on both sides of gym

| Floor Clean / Prep | $ 2,100.00 |

Scope of Work:
- It was noted during walkthrough that the gym floor at bleacher stack area is covered in gum, drink spills, excess floor finish, and other debris that has been picked up onto the bleacher wheels
- This allows the bleachers to track this debris onto the main area of gym floor, creating further damage
- This proposal is for TJ Dist to provide labor and materials to clean & prep the gym flooring (bleacher stack footprint area only)
- Clean, scrape & remove all gum & various residue from hardwood flooring
- Includes sanding away of excessive floor finish where needed
- Intent of project is to clean the stack area under bleachers 100%, so that bleachers can be closed onto a clean finished floor
- This will eliminate the need for gym floor contractor to address any flooring work within the bleacher stack area

Please call if you have any questions.

Sincerely,

Dave Dinan